

Message Text

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ACTION EA-09

INFO OCT-01 ISO-00 EB-08 /018 W

-----091259 112208Z /64

R 110953Z AUG 77

FM AMEMBASSY BANGKOK

TO USDOC WASHDC

INFO SECSTATE WASHDC 5093

UNCLAS BANGKOK 17811

E.O. 11652: N/A

TAGS: BEXP, TH

SUBJECT: WTDR/FTI

REF: USDOC 12893

1. THAILAND 2. CNTRY CODE: 549 3. SER.NO: NA
4. CHEW HAH SENG
4A. CODE: K
5. 80 CHAROEN NAKORN STREET, KLONGSARN
6. BANGKOK, THAILAND
7. ESTABL: 1951 8. EMPL: 300 9. SIZE: (19-X) LARGE
10. REPUTATION: (22-X) GOOD
11. SELLS ITS PRODUCTS IN THE FOLLOWING FOREIGN AREAS LISTED IN
ORDER OF IMPORTANCE: LOCAL
12. RPT. DATE: 08/77
13A. 33123/5 IMP. OF TIN PLATE
13B. 34913/03 MFR.DIST. OF TIN CONTAINERS
14. CONTACT: MRS. THONGSOOK CHAROENKHA TITLE: MANAGING PARTNER
15. CABLE: TINPLATE 16. TELEX: NA 17. TEL: 234-8413
18. FINANCIAL REFS: BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK;
THAI FARMERS BANK LTD., 142 SILOM ROAD, BANGKOK; THAI
DEVELOPMENT BANK LTD., 2 YUKOL 2 ROAD, BANGKOK.
19. TRADE REFS: KEMENY OVERSEAS PRODUCTS CO., 110 SOUTH DEARBORN
STREET, CHICAGO, ILLINOIS; B.S. LIVINGSTON EXPORT CORP.,
60 EAST 42 ND STREET, NEW YORK; HENRY WEINGATNER & CO., INC.,
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217 BROADWAY, NEW YORK.

20. AGENCY REP: KEMENY OVERSEAS PRODUCTS CO., 110 SOUTH DEARBORN
STREET, CHICAGO, ILLINOIS, TINPLATE, ACQ: 1964, B.S.
LIVINGSTON, 60 EAST 42 ND STREET, NEW YORK, TINPLATE, ACQ:
1964; HENRY WEINGATNER & CO., INC., 217 BROADWAY, NEW YORK,
TINPLATE, ACQ: 1964; THE BROKEN HILL ASSOCIATED SMELTERS
PROPRIETARY LTD., 95 COLLINS STREET, MELBOURNE, ZINC AND

LEAD INGOT, ACQ: 1964.

21. CHEW HAH SENG WAS INCORPORATED IN 1951 AS AN ORDINARY PARTNERSHIP BY MR. CHOON-SUA SAE CHEW, MRS. KIN-ENG SAE NEAH AND MRS. THONGSOOK CHAROENKHA (MANAGING PARTNER) AND FAMILY WITH A REGISTERED CAPITAL OF \$25,000 WHICH WAS LATER INCREASED TO \$50,000. THE FIRM ACTS AS IMPORTER OF TINPLATE AND MANUFACTURER OF TIN CONTAINERS FOR SALE TO DEALERS AND FACTORIES THROUGHOUT THAILAND. NINETY FIVE PERCENT OF ITS IMPORTS ARE FROM U.S. WITH THE REMAINDER FROM U.K., WEST GERMANY AND AUSTRALIA. IT OWNS AN OFFICE OF 40 SQ.METERS AND TWO FACTORIES OF 600 SQ.METERS AND 800 SQ.METERS RESPECTIVELY LOCATED IN ONE OF BANGKOK BUSINESS DISTRICTS. ITS ANNUAL PRODUCTION STATISTICS ARE NOT AVAILABLE; HOWEVER, ITS PRODUCTS ARE SOLD REGULARLY TO LARGE FIRMS SUCH AS ESSO, CALTEX, BEST FOODS AND MANY OTHER FOOD PROCESSING COMPANIES. IT IS CLOSELY ASSOCIATED WITH P. THAILAND MACHINERY CO., LTD., AN IMPORTER AND DEALER OF MACHINERY. CHEW HAH SENG EMPLOYS 300 PEOPLE INCLUDING 12 SALESMEN. ITS 1976 SALES OF \$2,000,000 WAS 40 PERCENT ABOVE THE SALES REPORTED TO EMBASSY IN 1974. IT IS MANAGED BY MR. KACHONSAK CHIRAPOKAKUL, ASSISTANT GENERAL PARTNER, A GRADUATE IN ENGINEERING FROM WEST GERMANY WITH A LONG PERIOD OF TRAINING AT KRUPP. SUBJECT FIRM IS A MEMBER OF THE TINPLATE PRODUCTS DEALERS ASSOCIATION. CHEW HAH SENG IS FAVORABLY REGARDED BY LOCAL BANKS AS HAVING MAINTAINED A WELL CONDUCTED ACCOUNT AND CREDIT FACILITIES HAVE BEEN MADE AVAILABLE WITH UNCLASSIFIED

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SATISFACTORY RESULTS. IT IS CONSIDERED BY EMBASSY TO BE AN EXCELLENT TRADE CONTACT FOR U.S. FIRMS.

22. PREPARED BY: SATHIT/SOMSAK APPROVED BY: JAMES H. SAVERY
AT: AMEMBASSY BANGKOK
O'DONOHUE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 11-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770290-0238
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770873/aaaacjzr.tel
Line Count: 99
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Litigation History:
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Office: ACTION EA
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Retention: 0
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Review Date: 09-Nov-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1638132
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/ae1aa45c-c288-dd11-92da-001cc4696bcc
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